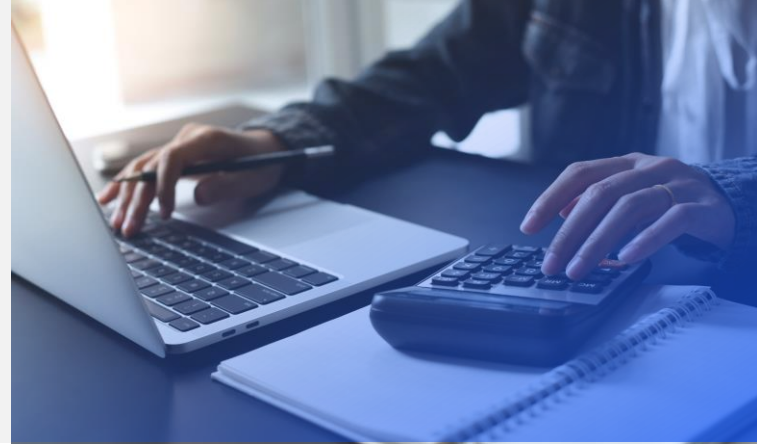












Tax & legal services for Chinese business entering Russia

At “Technologies of Trust”, we strive to build trust and solve important problems for our clients. In addition to profound cultural experience, our experts have extensive expertise in Russian law and business operations. We leverage these skills and insights to offer diversified services to Chinese companies that plan to enter Russia or work with Russian partners.

Our wide network of subcontractors and partners in China helps us to approach issues comprehensively from both Chinese and Russian perspective.

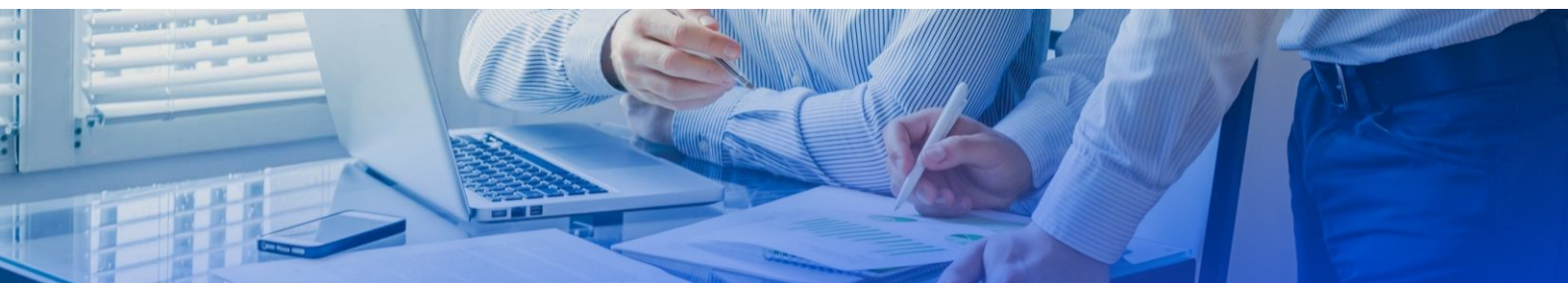


Types of projects

- | | | | |
|--|--|---|--|
|  | Advice on doing business in Russia (entry structure, financing, income repatriation, etc.) |  | Advice on customs and other indirect tax matters for supplies from / to Russia |
|  | Tax and legal structuring of trade flows and other operations in Russia |  | Compliance and reporting for a Russian subsidiary, branch or representative office (including tax status analysis in Russia) |
|  | Assistance with KYC checks of Russian suppliers & partners |  | Assistance with various issues of business set-up, employment and immigration |
|  | Assistance with legal contractual framework from both Russian and Chinese perspective |  | Tax and legal structuring of expatriate employee operations in Russia |

I. Our advantages

- Full-scope professional services
- Deep understanding of Russian local business culture and vast experience working with Chinese clients
- Successful track record of similar projects for clients from other foreign jurisdictions operating in Russia (e.g. Western Europe, USA, Japan, Korea, India, Turkey, Vietnam)
- Long-standing business contacts with local state authorities in Russia (Russian Ministry of Finance, Federal Tax Service etc.)
- Profound expertise in local laws and regulations
- Team of qualified local employees to outsource certain functions (tax compliance, tax accounting, book-keeping, payroll services etc.) in Russia
- Deep understanding of cross-border trade flows and logistics routes
- Wide network of trade partners in both countries offering support during negotiations



II. Tax consulting and legal services



Incorporation and general corporate support (business set-up and corporate secretarial services)

- Advice on matters related to business incorporation
- Preparation of documents and execution of registration procedures
- General corporate support
- Business closure



Tax & legal services for inbound investments

- Analysing terms and conditions of various types of legal agreements
- Advising on Russian corporate tax system, permanent establishment matters and the tax status of operations in Russia
- Structuring IP arrangements with Russian subsidiaries and counterparties
- Structuring support services rendered by group companies
- Structuring various contractual arrangements in line with new regulations (Russian currency control restrictions and other countermeasures)
- Structuring payments for goods, service fees, dividends, royalties, interest, etc.
- Structuring of finance for transactions in Russia
- Offering pricing support for controlled transactions, drafting documents for Russian transfer pricing purposes
- Providing full-scale support for Russian subsidiaries of Chinese groups (all types of reporting, outsourcing of certain functional elements, statutory accounting and reporting services etc.)
- M&A deal support (structuring acquisition or establishment of Russian subsidiaries, including the legal form selection).
- Legal analysis of Russian currency control and countersanction requirements, limitations and restrictions.

- Obtaining concessions for investors, structuring public private partnerships and raising state support



Employment and immigration law

- Inbound and outbound employee mobility, employment structuring in Russia
- Work permits
- Registration for immigration control purposes
- Support in communications with Russian immigration authorities



Customs and indirect tax

- Advice on establishing an effective structure of deliveries and contractual relationships from customs perspective
- Advice on important customs matters such as customs valuation, origin and customs classification of goods, etc.
- Assessment of compliance with customs requirements, including technical regulations and potential risk areas
- Analysing whether customs benefits are available, offering practical assistance in applying them
- Providing assistance to obtain customs rulings, clarifications of the authorities etc.



Visit our resources on the Internet

China Desk

en.tedo.ru/china-desk



Corporate channel of the company "Technologies of Trust " in WeChat

QR code scan from
the application



III. Our team



Natalia Vozianova

Partner, Corporate Tax,
Asian Markets Leader

+7 (905) 543 0700

natalia.vozianova@tedo.ru



Tian Zhang

Manager, China Desk

+7(985) 427 9053

tian.zhang@tedo.ru

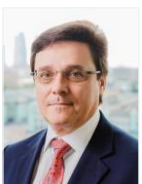


Ekaterina Levon

Partner, Corporate Tax

+7 (906) 789 6001

ekaterina.levon@tedo.ru



Gennady Odarich

Managing Director, Head of
Business Set-Up, Corporate
Secretarial Services, Employment
and Immigration Law

+ 7 (905) 543 0733

gennady.odarich@tedo.ru



Olga Potemkina

Director, Corporate Tax

+7 (903) 961 2330

olga.potemkina@tedo.ru



Anna Batueva

Director, Real Estate,
Construction and Infrastructure
Projects

+7 (916) 411 3203

anna.batueva@tedo.ru

